

#### **Financial Statements**

(With Supplemental Information) and Independent Auditor's Reports

For the Years Ended September 30, 2024 and 2023

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Steep Rock Association, Inc. Washington, Connecticut

#### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the accompanying financial statements of Steep Rock Association, Inc. (a nonprofit organization), which comprise the statement of financial position as of September 30, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Steep Rock Association, Inc. as of September 30, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Steep Rock Association, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Steep Rock Association, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and Government Auditing Standards, we:

• Exercise professional judgment and maintain professional skepticism throughout the audit.

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Steep Rock Association, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Steep Rock Association, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### **Report on Summarized Comparative Information**

We have previously audited Steep Rock Association, Inc.'s 2023 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 21, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

#### **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of state financial assistance, as required by the State Single Audit Act, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of state financial assistance is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated January 17, 2025, on our consideration of Steep Rock Association, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Steep Rock Association, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Steep Rock Association, Inc.'s internal control over financial reporting and compliance.

Frontey Kalen & Compy, 80

Fiorita, Kornhaas & Company, P.C. Certified Public Accountants

Danbury, Connecticut January 17, 2025

#### STEEP ROCK ASSOCIATION, INC. STATEMENTS OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2024 AND 2023

<u>ASSETS</u>		<u>2024</u>		<u>2023</u>
CURRENT ASSETS				
Cash and cash equivalents	\$	731,879	\$	874,575
Prepaid expense	4	9,821	*	9,419
Promises to give		-		28,667
TOTAL CURRENT ASSETS		741,700	•	912,661
Property and equipment, net		20,950,566		19,642,212
Investments, at fair value		7,183,763		5,469,636
TOTAL ASSETS	\$_	28,876,029	\$	26,024,509
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts payable	\$	144,163	\$	24,888
Accrued expenses		59,630		52,736
TOTAL CURRENT LIABILITIES		203,793	-	77,624
NET ASSETS				
Net assets without donor restrictions		27,765,443		25,253,480
Net assets with donor restrictions		906,793	_	693,405
TOTAL NET ASSETS	_	28,672,236		25,946,885
TOTAL LIABILITIES AND NET ASSETS	\$_	28,876,029	\$	26,024,509

# STEEP ROCK ASSOCIATION, INC. STATEMENTS OF ACTIVITIES

### FOR THE YEAR ENDED SEPTEMBER 30, 2024

(With Summarized Financial Information for 2023)

	Without Donor With Donor		TOT	S		
	]	<u>Restrictions</u> <u>Restrictions</u>		<u>2024</u>		2023
<u>REVENUE</u>						
Contributions and grants						
Cash and other financial assets	\$	1,266,081 \$	1,190,687 \$	2,456,768	\$	4,178,261
Gifts in kind		445,940	-	445,940		62,474
Other revenue		15,888	-	15,888		10,326
Net special event loss		(81,918)	-	(81,918)		(87,463)
Investment income, net		1,082,339	-	1,082,339		532,493
TOTAL REVENUE		2,728,330	1,190,687	3,919,017		4,696,091
Net assets released from restrictions		977,299	(977,299)	-		-
Total revenue and net assets released		3,705,629	213,388	3,919,017		4,696,091
<u>EXPENSES</u>						
Program services		734,028	-	734,028		585,351
General and management		195,948	-	195,948		195,336
Fundraising		263,690	-	263,690		194,503
TOTAL EXPENSES		1,193,666	-	1,193,666		975,190
		<u> </u>				
Increase in net assets		2,511,963	213,388	2,725,351		3,720,901
Net assets, beginning of year		25,253,480	693,405	25,946,885	2	22,225,984
, <u>, , , , , , , , , , , , , , , , , , </u>			<u> </u>	, ,	_	
Net assets, end of year	\$_	27,765,443 \$	906,793 \$	28,672,236	\$_2	25,946,885

### STEEP ROCK ASSOCIATION, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED SEPTEMBER 30, 2024 AND 2023

					2024				
		F	Program Services						
					Total				
	Communication & Outreach	Preservation	Stewardship	Special Projects	Program Services	General and Management	Fundraising	Cost of Direct Benefits to Donors	Total
	<u>ce outreuen</u>	1 Teser varion	<u>Stewardship</u>	riojects	BOLVICOS	<u>management</u>	<u>r unurum</u>	Denois to Donois	1044
EXPENSES:									
Payroll, taxes & benefits	\$ 95,449 \$	46,822 \$	287,361 \$	- \$	429,632 \$	81,694 \$	143,259	\$ - \$	654,585
Contract services and professional fees	8,781	3,318	78,600	1,735	92,434	65,150	22,961	-	180,545
Depreciation	3,749	1,849	83,358	-	88,956	3,184	5,623	-	97,763
Facilities and occupancy costs	4,069	7,920	12,251	-	24,240	3,843	6,107	-	34,190
Insurance expense	7,248	3,556	21,822	-	32,626	5,802	10,878	-	49,306
Maintenance, repair and minor equipment	-	-	7,123	2,674	9,797	4,435	-	-	14,232
Professional development & training	880	432	2,648	-	3,960	752	1,321	-	6,033
Supplies & other operating expenses	26,749	95	21,667	3,872	52,383	31,088	73,541	81,918	238,930
TOTAL EXPENSES BY FUNCTION	146,925	63,992	514,830	8,281	734,028	195,948	263,690	81,918	1,275,584
Less expenses included with revenues on the statements of activities									
Cost of direct benefits to donors	_	_	_	_	_	_	_	(81,918)	(81,918)
TOTAL EXPENSES	\$ 146,925 \$	63,992 \$	514,830 \$	8,281 \$	734,028 \$	195,948 \$	263,690	\$\$	1,193,666
					2023				
		F	Program Services						
					Total				
	Communication			Special	Program	General and		Cost of Direct	
	& Outreach	Preservation	Stewardship	<u>Projects</u>	<u>Services</u>	Management	<u>Fundraising</u>	Benefits to Donors	<u>Total</u>
EXPENSES:									
Payroll, taxes & benefits	\$ 94,664 \$	27,295 \$	225,648 \$	- \$	347,607 \$	74,978 \$	87,355	\$ - \$	509,940
Contract services and professional fees	8,762	-	46,819	3,700	59,281	67,068	15,004	-	141,353
Depreciation	4,762	1,383	76,319	-	82,464	3,764	4,378	-	90,606
Facilities and occupancy costs	4,155	4,261	9,905	-	18,321	4,523	3,834	-	26,678
Insurance expense	7,465	2,153	17,795	-	27,413	5,914	6,888	-	40,215
Maintenance, repair and minor equipment	-	-	2,423	1,659	4,082	5,684	-	-	9,766
Professional development & training	158	46	377	-	581	124	147	-	852
Supplies & other operating expenses	22,952		14,768	7,882	45,602	33,281	76,897	87,463	243,243
TOTAL EXPENSES BY FUNCTION	142,918	35,138	394,054	13,241	585,351	195,336	194,503	87,463	1,062,653
Less expenses included with revenues on the		· · · · · · · · · · · · · · · · · · ·		<u> </u>	<u> </u>				<u> </u>
statements of activities								(97.4(2)	(97.4(2)
Cost of direct benefits to donors TOTAL EXPENSES	\$ 142,918 \$	35,138 \$	394,054 \$	13,241 \$	585,351 \$	195,336 \$	194,503	\$ <u>(87,463)</u> \$ -	(87,463) 975,190
TOTAL EXPENSES	\$ 142,918 \$	33,138 \$	394,034 \$	13,241 \$	383,331 \$	193,330 \$	194,303	э <u> </u>	975,190

# STEEP ROCK ASSOCIATION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2024 AND 2023

		<u>2024</u>	<u>2023</u>
Cash flows from operating activities	Ф	2.525.251	2 520 001
Change in net assets	\$	2,725,351 \$	3,720,901
Adjustments to reconcile change in net assets to net cash			
provided by operating activities:		05.560	00.606
Depreciation expense		97,763	90,606
Donated land		(340,000)	-
Donated assets		(103,940)	-
Realized (gain) loss on sale of investments		(125,469)	101,056
Unrealized gain on investments		(310,099)	(545,262)
Changes in:			
Promises to give		28,667	(28,667)
Prepaid expenses		(402)	(3,643)
Deposits		-	20,000
Accounts payable		119,275	(2,235)
Accrued expenses	_	6,894	(31,783)
Net cash provided by operating activities	_	2,098,040	3,320,973
Cash flows from investing activities			
Capital expenditures		(962,177)	(3,168,796)
Net purchases of investments	_	(1,278,559)	(1,283,594)
Net cash used in investing activities	_	(2,240,736)	(4,452,390)
Net decrease in cash and cash equivalents		(142,696)	(1,131,417)
Cash and cash equivalents, beginning of year		874,575	2,005,992
Cash and cash equivalents, end of year	\$_	731,879 \$	874,575
Supplemental Disclosures of Cash Flow Information:			
Noncash activity:	ф	442.040	
Donated land and assets	\$ _	443,940 \$	
Cash activity for the year:			
Interest paid	\$	- \$	-
Income taxes	\$	- \$	

#### NOTES TO THE FINANCIAL STATEMENTS

**SEPTEMBER 30, 2024** 

#### Note 1: NATURE OF ACTIVITIES

Steep Rock Association, Inc. ("Association") is a 501(c)(3) not-for-profit corporation organized under the laws of the State of Connecticut. Its primary mission is to conserve ecologically and historically significant landscapes and riparian corridors in and around Washington, CT, and to enhance the community's connection to nature through outreach, education, and passive recreation. The Association is accredited by the Land Trust Alliance and thus follows its standards and practices.

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (a) Basis of Accounting

The accompanying financial statements of the Association have been prepared on the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America and, accordingly, recognizes revenue when earned and expenses when incurred and reflects all significant receivables, payables and other liabilities.

#### (b) Basis of Presentation

The financial statements of the Association have been prepared in accordance with accounting principles generally accepted in the United States of America (US GAAP) which requires reporting of information regarding financial position and activities according to the following net asset classifications:

#### Net assets without donor restrictions

Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Association. These net assets may be used at the discretion of management and the Board of Trustees.

#### Net assets with donor restrictions

Net assets subject to stipulations imposed by donors. Some donor restrictions are temporary in nature; those restrictions will be met by actions or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, the net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

#### (c) Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTES TO THE FINANCIAL STATEMENTS

**SEPTEMBER 30, 2024** 

#### Note 2: <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (continued)

#### (d) Revenue and Revenue Recognition

The Association recognizes revenue when the performance obligations of transferring the products and providing the services are met. Grant revenue is recognized when there is reasonable assurance that the grant will be received and when the Association has complied with the conditions of the grant. Other income is recognized when received.

Revenue from contributions is recognized when cash, securities or other assets or an unconditional promise to give is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met.

#### (e) Cash and Cash Equivalents

The Association considers all highly liquid investments with a maturity of three months or less to be cash equivalents.

#### (f) Concentration of Credit Risk

The Association maintains deposits in federally insured institutions which, at times, can be in excess of the federally insured limit of \$250,000. Management, however, believes the Association is not exposed to significant credit risk due to the financial position of the depository institutions in which those deposits were held.

#### (g) Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promise are received. Discount amortization is included in contribution revenue. Conditional promise to give are not included as support until conditions are met.

As of September 30, 2024 there were no promises to give. As of September 30, 2023, the promises to give were \$28,667, all of which were collected within one year.

#### (h) Investments

Investments are reported at cost, if purchased, or at fair value, if donated. Thereafter, investments are reported at their fair values in the statements of financial position, and changes in fair value are reported as investment income in the statements of activities.

Purchases and sales of securities are reflected on a trade-date basis. Gains and losses on sales of securities are based on average cost and are recorded in the statements of activities in the period in which the securities are sold. Interest is recorded when earned. Dividends are accrued as of the ex-dividend date.

#### NOTES TO THE FINANCIAL STATEMENTS

**SEPTEMBER 30, 2024** 

#### Note 2: <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (continued)

#### (i) Fair Value

Fair value is defined as the price that would be received to sell an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. Fair value should be based on the assumptions market participants would use when pricing an asset. Accounting principals generally accepted in the United States of America establishes a fair value hierarchy that prioritizes investments based on those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets (observable inputs) and the lowest priority to an entity's assumptions (unobservable inputs).

- Level 1 quoted prices in active markets for identical assets or liabilities
- Level 2 quoted prices for similar assets and liabilities in active markets or inputs that are observable
- Level 3 inputs that are unobservable and significant to the fair value measurement

#### (j) Property and Equipment

Acquisitions of property, equipment, and improvements in excess of \$2,500 are capitalized. Land, land improvements and equipment are recorded at cost if purchased or fair value if donated. Depreciation is calculated on the straight-line method over the estimated useful lives of the assets which range from 7 to 30 years.

Expenses for land maintenance and repairs are expensed as incurred.

#### (k) Conservation Easements

Conservation easements are perpetual agreements between the Association and private landowners through which the landowners agree to abide by certain restrictions designed to preserve the open space or conservation value of their land. Conservation easements are real property rights but possess no market value due to a resale market that is limited to the owner of the fee title of the restricted property. Because of this limited market and obligations in easement ownership, conservation easements are not reflected in the accompanying financial statements.

#### (1) Contributions

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributed property and equipment are recorded as fair value at the date of donation. Contributions with donor-imposed stipulations regarding how long the contributed assets must be used are recorded as net assets with donor restrictions; otherwise, the contributions are recorded as net assets without donor restrictions.

#### NOTES TO THE FINANCIAL STATEMENTS

**SEPTEMBER 30, 2024** 

#### Note 2: <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (continued)

#### (m) Contributed Services

The Association receives a substantial amount of services donated by volunteers. Only contributed services that create or enhance non-financial assets or require specialized skills that would otherwise be purchased by the Association are recognized as revenue on the financial statements.

#### (n) Tax Exempt Status

The Association is currently exempt from federal and state income taxes under section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal and state income taxes is presented in these financial statements. The Association has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions. The Association has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements.

#### (o) Prior Year Summarized Financial Information

The financial statements include prior year summarized financial information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Association's audited financial statements as of the year ended September 30, 2023, from which the summarized information was derived.

#### (p) Functional Expenses

The costs of providing program and other activities have been summarized on a functional basis in the statements of functional expenses. Accordingly, certain costs have been allocated among program and supporting services benefited. Such allocations are determined by management on an equitable basis.

The expenses that are allocated include the following:

Expense Method of Allocation
Payroll, taxes, and benefits Estimated time and effort

For the years ended September 30, 2024 and 2023 the following costs which were not related to specific activities, were allocated by salary per functional expense to total salaries:

Depreciation

Facilities and occupancy costs

Insurance expense

Maintenance, repair and minor equipment

Professional development & training

Supplies & other operating expenses

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (q) Subsequent Events

Management has evaluated subsequent events through January 17, 2025, the date the financial statements were available to be issued. Through that date, there were no material events that would require recognition or additional disclosure in the financial statements.

#### Note 3: AVAILABILITY AND LIQUIDITY

The following represents the Association's financial assets as of September 30, 2024 and 2023:

		<u>2024</u>	2023
Cash and cash equivalents	\$	731,879	\$ 874,575
Investments, at fair value	_	7,183,763	 5,469,636
Total financial assets		7,915,642	6,344,211
Less amounts not available to be used for general expe Investments designated for long-term use Net assets with donor restrictions	nditui _	res: 4,734,071 906,793 5,640,864	 3,798,638 693,405 4,492,043
Financial assets available to meet general expenditures over the next twelve months	\$_	2,274,778	\$ 1,852,168

The Association's goal is generally to maintain liquid financial assets to meet at least six months of operating expenses. The Association prepares an annual budget which is approved by the Board of Trustees. The budget is based on income projected to be received from the annual appeal. In addition the investments designated for long-term use could be made available to meet current operating expenses if needed.

#### Note 4: PROPERTY AND EQUIPMENT

Property and equipment, net consists of the following at September 30, 2024 and 2023:

		<u>2024</u>		<u>2023</u>
Preservation land	\$	18,343,779	\$	17,347,448
Land, other		161,614		161,614
Land improvements		1,120,471		1,120,471
Buildings		1,541,469		1,364,589
Equipment		230,446		223,216
Cost of acquisitions in process		-		33,244
Construction in progress		258,920		-
		21,656,699	_	20,250,582
Less: Accumulated depreciation		(706,133)		(608,370)
	\$	20,950,566	\$	19,642,212
~	_			

#### Note 4: <u>PROPERTY AND EQUIPMENT</u> (continued)

Cost of acquisitions in process represent legal and other costs for preservation land in the process of being acquired. Depreciation is not recorded on preservation or other land, including the related cost of acquisition. Depreciation is not recorded on construction in progress until the project is completed and put into service. For the years ended September 30, 2024 and 2023, depreciation expense was \$97,763 and \$90,606 respectively.

#### Note 5: COMMITMENTS

The Association has received Federal and State grants for specific purposes that are subject to review and audit by the grantor agencies. Such audits could lead to requests for reimbursement to the grantor agency for any expenditures disallowed under terms of the grant. Based on prior experience, the Association's management believes such disallowances, if any, will not be material to the financial statements.

#### Note 6: <u>INVESTMENTS</u>

The following is a summary of investments as of September 30, 2024 and 2023:

	<u>2024</u>		<u>2023</u>
Cash and cash equivalents	\$ 94,336	\$	30,407
Equities	-		5,102
Exchange traded funds	 7,089,427	_	5,434,127
Total investments at fair value	\$ 7,183,763	\$	5,469,636

As of September 30, 2024 and 2023, all investments were considered Level 1 investments.

All investment income was classified as without donor restriction on the statements of activities. The following schedule summarizes investment returns:

	<u>2024</u>	<u>2023</u>
Interest and dividends	\$ 223,588 \$	106,354
Realized gain (loss) on investments	24,413	(101,056)
Unrealized gain on investments	855,361	545,262
Investment fees	 (21,023)	(18,067)
	\$ 1,082,339 \$	532,493

#### Note 7: IN-KIND CONTRIBUTIONS

The Association recognized the following in-kind contributions for the years ended September 30, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
<u>Property</u>		
Land	\$ 340,000	\$ -
Architect services	48,465	-
Stewardship Expense		
Arbor services	2,000	1,800
Miscellaneous	400	2,674
Fundraising Expense		
Auction items	55,075	58,000
	\$ 445,940	\$ 62,474

Land donated was valued by a professional appraisal and is used for conservation.

Architectural services in connection with Steep Rock Association, Inc.'s Macricostas Preserve Master Plan and campus improvements. Value is derived from a tally of pro bono hours at standard hourly rates. In-kind donation made from related party. See footnote 13.

Arbor services were valued at the customary hourly rate and used for tree work at the Christian Street location.

Miscellaneous stewardship donations included plants, seeds, and other items that go toward stewardship and valued at the market value of the goods and services.

Auction items were valued at market value of the goods and services donated and auctioned off to the highest bidder during fundraising events.

#### Note 8: <u>NET ASSETS WITHOUT DONOR RESTRICTIONS</u>

Net assets without donor restrictions as of September 30, 2024 and 2023, were available for the following purposes as approved by the Association's Board of Trustees:

	<u>2024</u>		<u>2023</u>
Capital improvements	\$ 100,500	\$	100,500
Stewardship/legal defense fund	611,180		617,980
Undesignated long-term purposes	4,022,391		3,080,158
Board designated net assets	4,734,071	_	3,798,638
Invested in property and equipment	20,950,566		19,642,212
Available for operations	2,080,806		1,812,630
	\$ 27,765,443	\$	25,253,480

#### Note 8: <u>NET ASSETS WITHOUT DONOR RESTRICTIONS</u> (continued)

The stewardship/legal defense fund includes donations received from the donors of new easements, based on the number of acres in the easement and a board approved formula. The funds are to be used to off-set monitoring costs and legal expenses associated with maintaining and/or defending conservation easements held in perpetuity by the Association.

#### Note 9: NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions as of September 30, 2024 and 2023, were available for the following purposes:

2024

2022

<u>2024</u>	<u>2023</u>
\$ 35,915	\$ 65,000
-	27,094
120,408	153,349
87,801	41,490
232,921	-
-	2,500
61,851	46,810
136,716	136,716
7,950	-
77,988	116,504
33,019	33,019
-	5,000
10,355	10,000
96,696	50,000
1,900	2,650
3,273	3,273
\$ 906,793	\$ 693,405
	\$ 35,915 120,408 87,801 232,921 61,851 136,716 7,950 77,988 33,019 - 10,355 96,696 1,900 3,273

Bee Brook bridge funds may be used towards the replacement of the Bee Brook bridge.

The Bronson Fields improvements related to funding remaining from the purchase of approximately 68.9 acres of prime farmland and forest, now called "Bronson Fields". The purchase was funded in prior fiscal years by various sources including private contributions and grants. The remaining funding was designated for capital improvements on the property.

Camp House funds may be used to renovate the existing building on the Macricostas preserve.

Campus Paver project funds are to be used in the construction of the outdoor learning center pavilion and terrace on the Steep Rock Campus.

#### NOTES TO THE FINANCIAL STATEMENTS

**SEPTEMBER 30, 2024** 

#### Note 9: <u>NET ASSETS WITH DONOR RESTRICTIONS</u> (continued)

Coleman Stewardship funds are to be used for stewardship projects, special projects, and internships.

Conservation education funds were to be used for conservation education programming and community science initiatives.

Hidden Valley Preserve Expansion funds may be used to acquire or steward properties adjacent to the Hidden Valley Preserve.

Hillside Farm funds may be used for infrastructure development on the property.

Johnson Farm funds are to be used for stewardship projects at Johnson Farm.

The Judea Garden contributions have been restricted to be used to support the Judea Garden.

Land acquisition funds may be used to purchase land to support the Association's mission.

Pinnacle Cliffs funds were to be used to acquire and establish the Pinnacle Cliffs property adjacent to Macricostas Preserve.

Scout Culvert funds are to be used to replace the Scout culvert in Steep Rock Preserve.

Steep Rock House funds are to be used as part of the Steep Rock Campus at Macricostas Preserve project.

Stewardship funds may be used for trail maintenance and expansion.

Macricostas Trails funds may be used to construct a trail on the Macricostas Preserve.

#### Note 10: PENSION PLAN

The Association is the sponsor of a defined contribution pension plan. Employees earning over \$5,000 in compensation with one year of service are eligible to participate. Eligible employees can contribute a percentage of their compensation, not to exceed the annual limit set by the Internal Revenue Code. The Association makes matching contributions of 100% of the employees' contribution, not to exceed 3% of compensation. Pension expense for the years ending September 30, 2024 and 2023 was \$14,217 and \$10,384, respectively.

#### Note 11: LEASE COMMITMENTS

The Association determines if an arrangement is a lease at inception of the contract. The right to use assets represent the Association's right to use the underlying assets for the lease term and the lease liabilities represent the obligation to make lease payments arising from the lease. Right to use assets and lease liabilities are recognized at commencement date based on the present value of lease payments over the lease term.

The Association leases a storage barn and a copier. The lease for the barn is a one year lease that the Association renews annually. The current lease expires in November 2025. Lease payments for the years ended September 30, 2024 and 2023 were \$3,000 each year. The lease for the copier expires in August 2025. Lease payments for the years ended September 20, 2024 and 2023 were \$1,406 in both years. The Association has not recorded a right of use asset for these leases due to the determination that the present value of the lease payments is not material to the financial statements.

Future minimum lease payments are as follows:

2025	\$ 3,820
2026	250
Total	\$ 4,070

The Association, as lessor, also has an agricultural lease allowing for farming of preservation land owned by the Association for \$1 per year.

#### Note 12: <u>SPECIAL EVENTS</u>

Special event revenue (loss) is reported net of costs of direct benefits to donors and consists of the following amounts for the year ended September 30, 2024:

	Cost of Direct			
	Revenue	Bene	efits to Donors	<u>Net</u>
Dinner for donors	\$ -	\$	81,918 \$	(81,918)

Special event revenue (loss) is reported net of costs of direct benefits to donors and consists of the following amounts for the year ended September 30, 2023:

G . CD:

	Cost of Direct			
	Revenue	Bene	efits to Donors	<u>Net</u>
Dinner for donors	\$ -	\$	87,463 \$	(87,463)

Contributions received from auctions and event underwriting were \$84,833 and \$104,850 for the years ended September 30, 2024 and 2023.

#### NOTES TO THE FINANCIAL STATEMENTS

**SEPTEMBER 30, 2024** 

#### Note 13: <u>RELATED PARTY TRANSACTIONS</u>

The following related party transactions were noted between the Association and companies where board members have an ownership interest:

	<u>2024</u>	<u>2023</u>
Bookkeeping services	\$ 7,830	\$ 6,860
Contractor services	72,754	10,833
Architectural services	88,981	-

Architectural services consist of \$40,516 paid for service and \$48,465 of in-kind donation, see footnote 7.



# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Trustees Steep Rock Association, Inc. Washington, Connecticut

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Steep Rock Association, Inc. (a nonprofit organization), which comprise the statement of financial position as of September 30, 2024, and the related statement of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated January 17, 2025.

#### Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Steep Rock Association, Inc.'s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Steep Rock Association, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Steep Rock Association, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

#### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Steep Rock Association, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Fronty Kalen & Compy PC

Fiorita, Kornhaas & Company, P.C. Certified Public Accountants

Danbury, Connecticut January 17, 2025



## INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR STATE PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE STATE SINGLE AUDIT ACT

Board of Trustees Steep Rock Association, Inc. Washington, Connecticut

#### Report on Compliance for Each Major State Program

#### **Opinion on Each Major State Program**

We have audited Steep Rock Association, Inc.'s compliance with the types of compliance requirements identified as subject to audit in the Office of Policy Management's *Compliance Supplement* that could have a direct and material effect on each of Steep Rock Association, Inc.'s major state programs for the year ended September 30, 2024. Steep Rock Association, Inc.'s major state programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, Steep Rock Association, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major state programs for the year ended September 30, 2024.

#### **Basis for Opinion on Each Major State Program**

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the State Single Audit Act (C.G.S. Sections 4-230 to 4-236). Our responsibilities under those standards and the State Single Audit Act are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Steep Rock Association, Inc. and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major state program. Our audit does not provide a legal determination of Steep Rock Association, Inc.'s compliance with the compliance requirements referred to above.

#### **Responsibilities of Management for Compliance**

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Steep Rock Association, Inc.'s state programs.

#### Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Steep Rock Association, Inc.'s compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the State Single Audit Act will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements

referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgement made by a reasonable user of the report on compliance about Steep Rock Association, Inc.'s compliance with the requirements of each major state program as a whole.

In performing an audit in accordance with GAAS, Government Auditing Standards, and the State Single Audit Act, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Steep Rock Association, Inc.'s compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Steep Rock Association, Inc.'s internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the State Single Audit Act, but not for the purpose of expressing an opinion on the effectiveness of Steep Rock Association, Inc.'s internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

#### **Report on Internal Control Over Compliance**

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a state program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a state program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a state program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the State Single Audit Act. Accordingly, this report is not suitable for any other purpose.

Fronte, Kalen & Capay, PC

Fiorita, Kornhaas & Company, P.C. Certified Public Accountants

Danbury, Connecticut January 17, 2025

# STEEP ROCK ASSOCIATION, INC. SCHEDULE OF EXPENDITURES OF STATE FINANCIAL ASSISTANCE FOR THE YEAR ENDED SEPTEMBER 30, 2024

		Passed	
State Grantor/Pass-through	State Grant Program	Through to	
Grantor Program Title	CORE-CT Number	Subrecipients	Expenditures
Department of Energy and Environmental Protection Protected Open Space and Watershed Land Acquisition Grant	12060-DEP43153-35328	\$	\$406,250_
TOTAL EXPENDITURES OF STATE FINANCIAL	L ASSISTANCE	\$	\$ 406,250

#### NOTES TO SCHEDULE OF EXPENDITURES OF STATE FINANCIAL ASSISTANCE SEPTEMBER 30, 2024

The accompanying Schedule of Expenditures of State Financial Assistance includes the state grant activity of the Steep Rock Association, Inc. under programs of the State of Connecticut for the fiscal year ended September 30, 2024. The State of Connecticut has provided financial assistance to the Association through grants and other authorizations in accordance with the General Statutes of the State of Connecticut. The financial assistance program funds the acquisition of land.

#### Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the Association conform to accounting principles generally accepted in the United States of America as applicable to not-for-profit organizations.

The information in the Schedule of Expenditures of State Financial Assistance is presented based upon regulations established by the State of Connecticut, Office of Policy and Management.

#### BASIS OF ACCOUNTING

The expenditures reported on the Schedule of Expenditures of State Financial Assistance are presented on the accrual basis of accounting. In accordance with Section 4-236-22 of the Regulations to the State Single Audit Act, certain grants are not dependent on expenditure activity, and accordingly, are considered to be expended in the fiscal year of receipt. These grant program receipts are reflected in the expenditures column of the Schedule of Expenditures of State Financial Assistance.

# STEEP ROCK ASSOCIATION, INC. SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED SEPTEMBER 30, 2024

#### SECTION I - SUMMARY OF AUDITORS' RESULTS

FINANCIAL STATEMENTS			
Type of auditor's report issued	Unmodified	<u>-</u>	
Internal control over financial reporting:			
Material weakness(es) identified?	Yes	X	No
Significant deficiency(ies) identified?	Yes	X	None Reported
Noncompliance material to financial statements noted? _	Yes	X	_No
STATE FINANCIAL ASSISTANCE			
Internal control over major program(s):			
Material weakness(es) identified?	Yes	X	No
Significant deficiency(ies) identified?	Yes	X	None Reported
Type of auditor's report issued on compliance for			
major program(s)	Unmodified	-	
Any audit findings disclosed that are required to be reported in accordance with 4-236-24 of the			
Regulations to the State Single Audit Act?	Yes	X	_No
The following schedule reflects the major program include	led in the audit:		
	State CORE-CT	,	
State Grantor and Program	number		Expenditures
Department of Energy and Environmental Protection			
Open Space and Watershed Land Acquisition Grant	12060-DEP43153-3	5328	\$ 406,250
Dollar threshold used to distinguish between Type A and	<u>\$ 100,000</u>		

#### SECTION II - FINDINGS - FINANCIAL STATEMENT AUDIT

During our audit, we noted no material findings for the year ended September 30, 2024.

#### SECTION III - STATE FINANCIAL ASSISTANCE FINDINGS AND QUESTIONED COSTS

During our audit, we noted no material instances of noncompliance and none of the costs reported in the state financially assisted programs are questioned or recommended to be disallowed.

#### SECTION IV - STATUS OF PRIOR YEAR FINDINGS

There were no findings in the prior year.